2017 Construction Outlook Survey Results Massachusetts Results

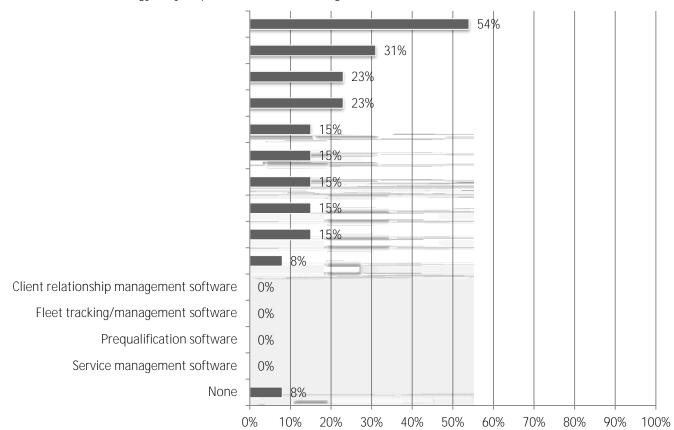
Total Responses: 28.

4. How would you describe your current conditions for filling key salaried positions (project manager/supervisor, estimator, etc.) and hourly craft positions (carpenter, laborer, equipment operator, etc.)?
5. Do you expect any changes in the availability of salaried/hourly craft construction professionals over the coming 12 months?
6. Has your firm increased pay or benefits to retain or recruit salaried/hourly craft professionals?
7. Compared to 2016, how will your 2017 investment in training and development change?

8. Which of the following issues are the biggest concerns to you and your business?						
9. What challenges, if any, do you see regarding the safety and health of your workers?						

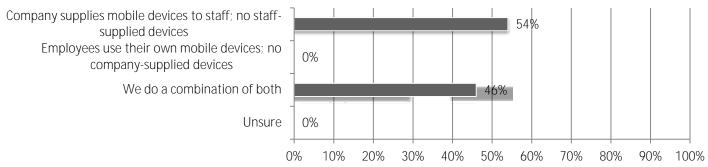
10. How would you describe credit or lending conditions for your company?						
11. Did the cost of providing health care insurance for your employ						

25. What software technology do you plan to invest in during 2017?

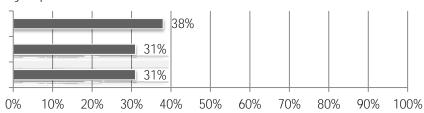


26. How does your company plan to use mobile software technology?

27. How do you handle the use of mobile devices (e.g., tablets, smartphones) in your company?



28. Do you currently have a mobile security policy in place?



29. Do you currently have an overall IT security plan in place to protect against hacking?

30. Do you have a formal IT plan that supports your business objectives?

31. What is the main reason you use or plan to adopt cloud-based software?