2020 Construction Outlook Survey Results
Northeast Region

Total Responses: 58 (out of 956). Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2019, do you expect the available dollar value of projects you compete for in 2020 to be (answer all market areas in which your business operates)

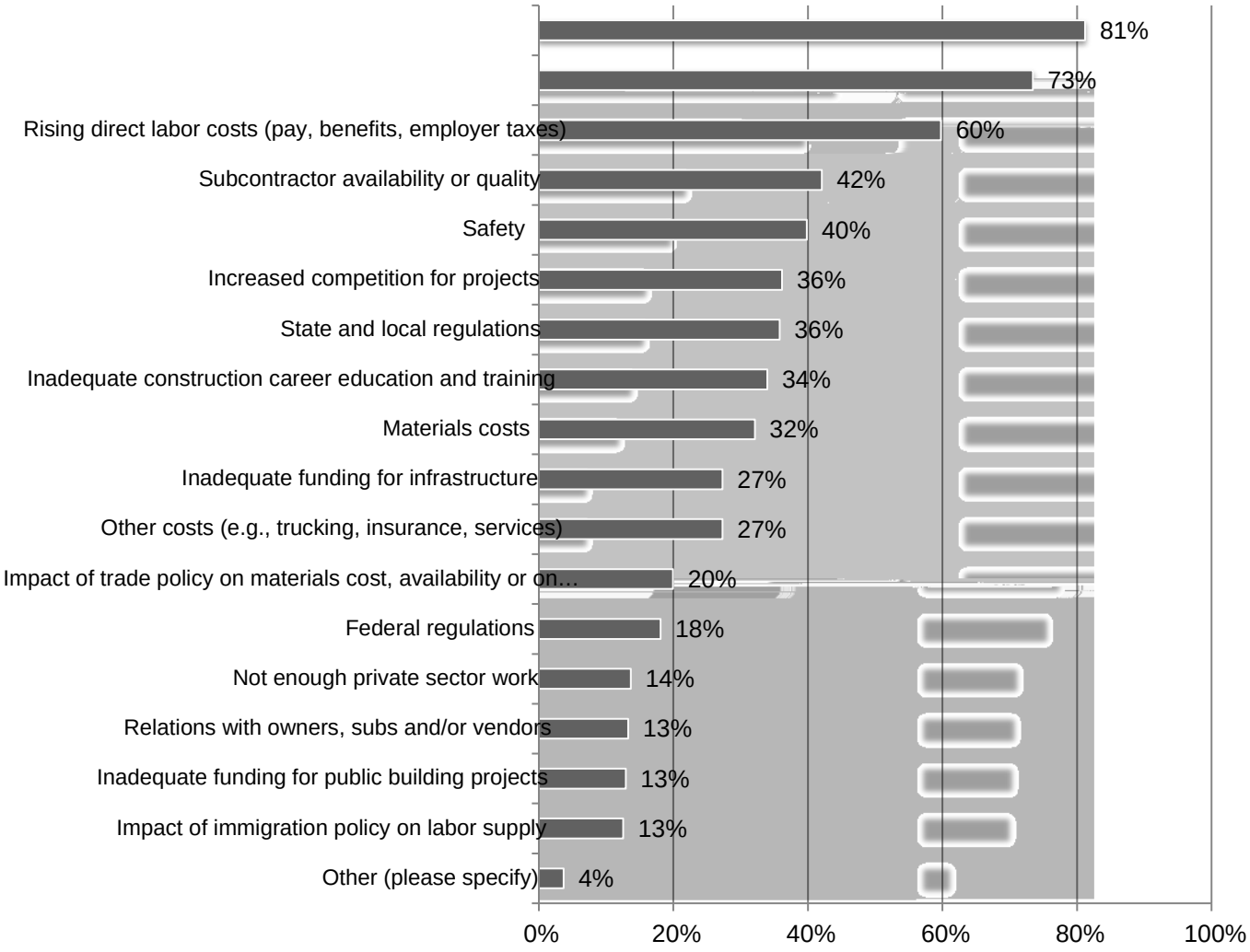
Markets	Higher	Lower	Same	Net*	National Net*
Hospital	40%	20%	40%	20%	20%
Power	32%	14%	55%	18%	17%
Higher Education	38%	21%	41%	18%	16%
Manufacturing	27%	23%	50%	4%	11%
Transportation (e.g., transit, rail, airport)	21%				

7. If your firm is experiencing staffing challenges, how would you describe the impact on your projects? (mark all that apply)

8. In the last year, what has your firm done to invest in the training and development of skilled labor/qualified workers?

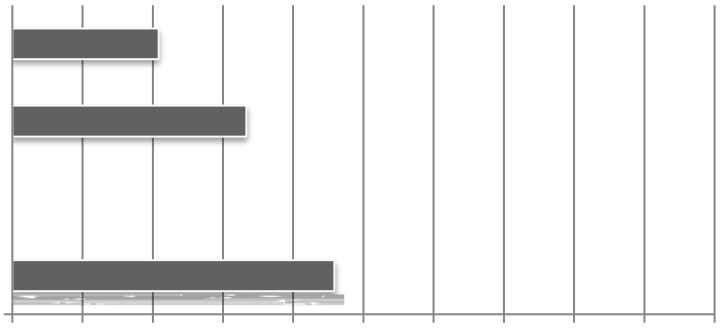
9. Has your firm adopted or

10. What are your biggest concerns for 2020 (mark all that apply)?



11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply)

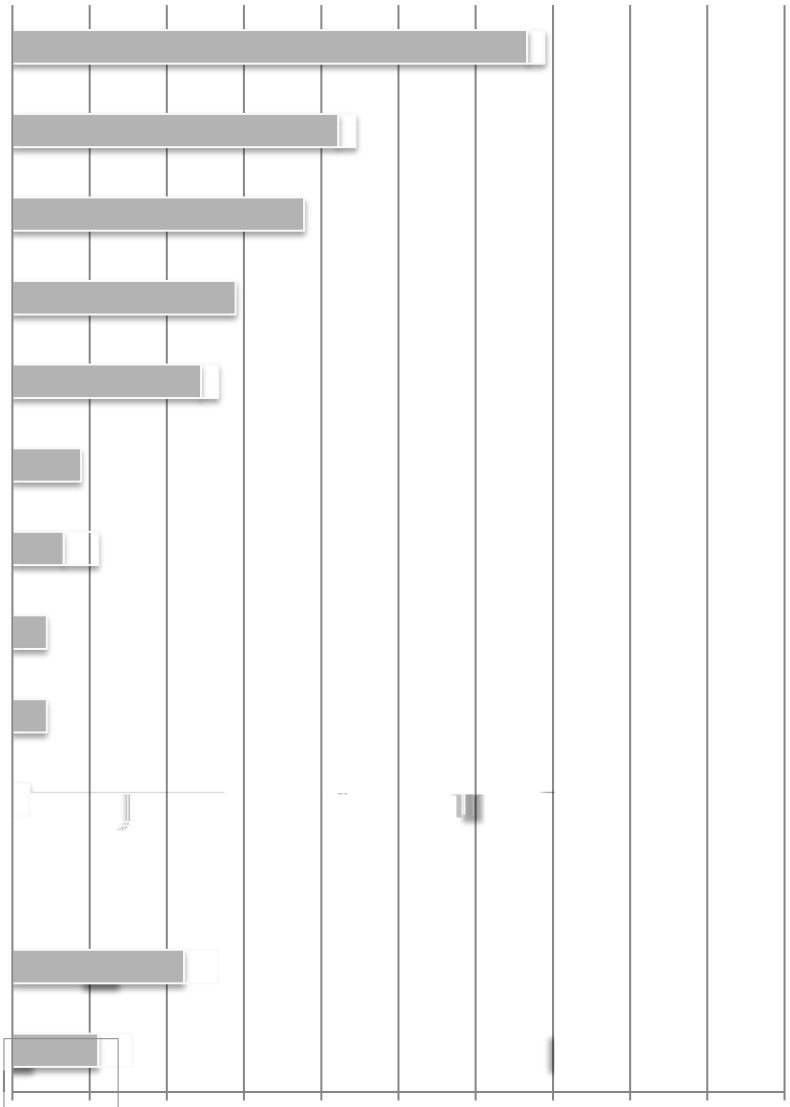
12. What change do you expect in 2020 in the number of your firm's projects that involve Building Information Modeling (BIM)?



13. What is your firm using BIM for? (mark all that apply)

14. Does your firm use any of the following to collaborate with project partners (mark all that apply)?

15. What business or IT functions does your firm outsource or plan to outsource to a technology provider? (mark all that apply)



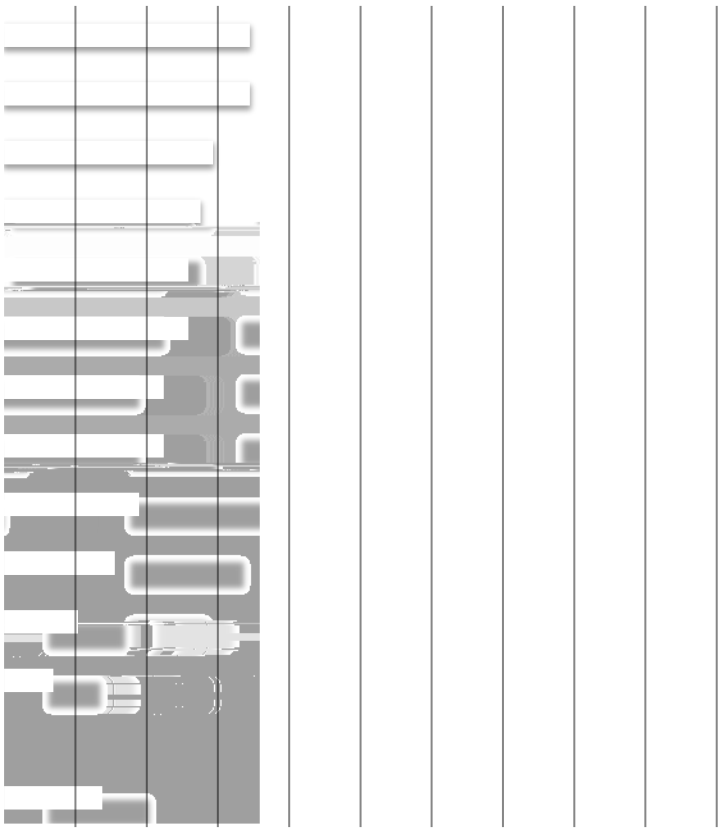
16. Approximately what percent of your firm's gross annual revenue is spent on IT?

19. How does your company plan to use mobile software technology? (mark all that apply)

20. Does your firm currently have a mobile security plan in place?

21. Does your firm currently have a formal IT plan to support your business

22. What are your biggest IT challenges? (mark all that apply)



23. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

24. What best describes your firm?