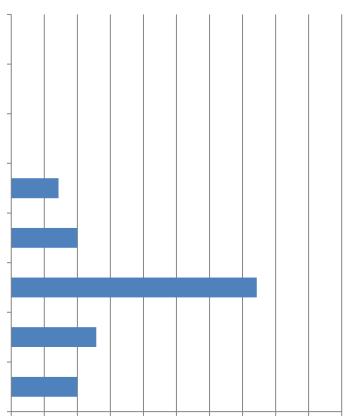
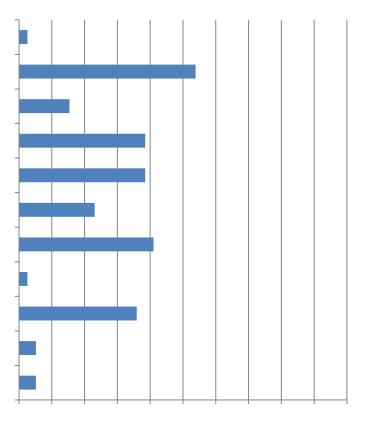
3.	How would you describe your current situation in filling hourly craft or salaried positions? Salaried; 31 Craft	Responses: 40
4.	If your firm is	

5.	If your firm is having trouble filling <u>hourly craft</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply). Responses: 33

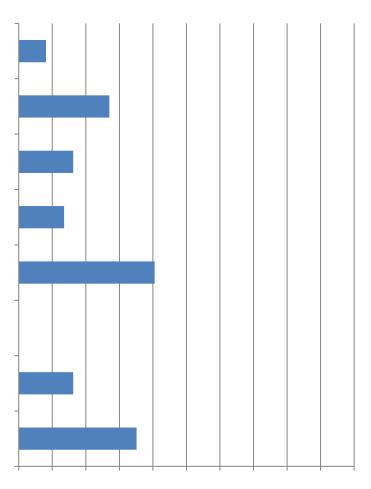
6. If you are having a hard time filling available positions, what are the reason(s)? (Mark all that apply) Responses: 40



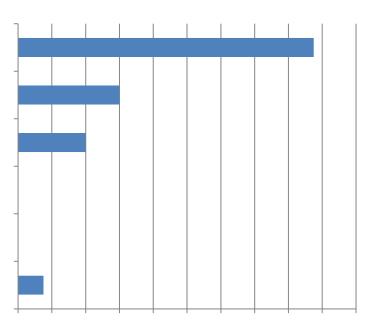
7. Has your firm added or increased use of the following to provide workers in the past 12 months? (Mark all that apply) Responses: 39



8. Has your firm made changes in hiring, training or scheduling in the past 12 months? (Mark all that apply) Responses: 37

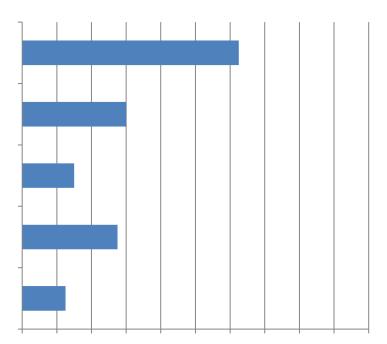


9. Has your firm adjusted pay and/or benefits for <u>hourly craft</u> or <u>salaried</u> personnel in the past 12 months? (Mark all that apply) Responses: 40

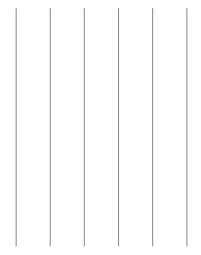


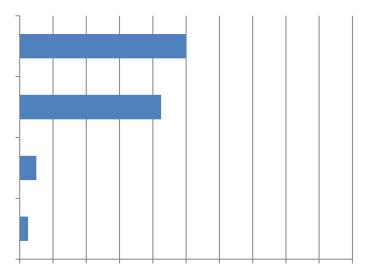
10. What impacts on project completion times, if any, is your firm experiencing? (Mark all that apply) Responses: 40
11. How have rising material costs affected your firm's projects, if at all? (Mark all that apply) Responses: 40

12. What impact, if any, are you experiencing with respect to upcoming or expected projects? (Mark all that apply) Responses: 40



13. How do expect your firm's headcount to change in the next 12 months? (Mark all that apply). Responses: 40





15. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 40

16. Please indicate which of the following types of construction projects your firm performs (Mark all that apply) Responses: 40

When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 40

