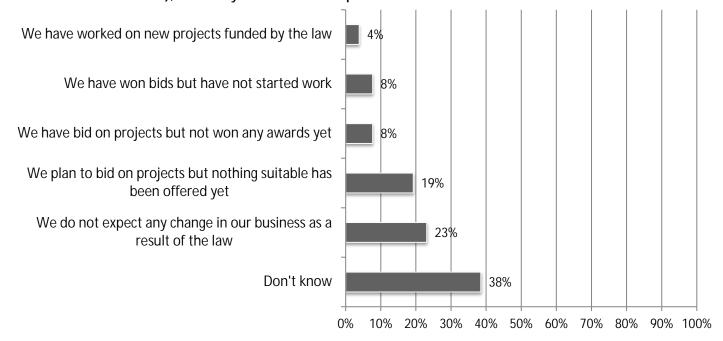
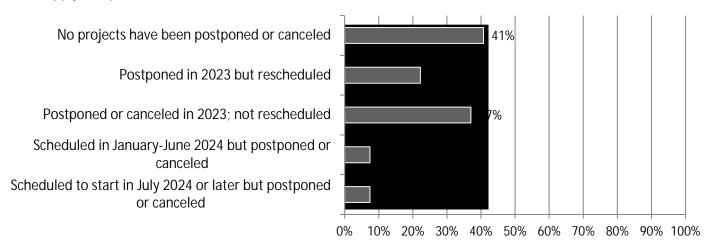
2.	What percentage change do you expect in your headcount in 2024? Responses: 27
3.	How would you describe your current situation in filling salaried and hourly craft positions?

5.	What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 26
4	How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 25
6.	now has your him responded to suppry-chain issues, if any? (mark all that appry) kesponses. 25

7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 26



8. Did an owner postpone or cancel any projects that were scheduled to start in 2023 or 2024? (mark all that apply) Responses: 27



9. If projects were postponed or canceled, what was the main reason? Responses: 16

10. What are your biggest concerns for 2024? (mark all that apply) Responses: 27

11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 24

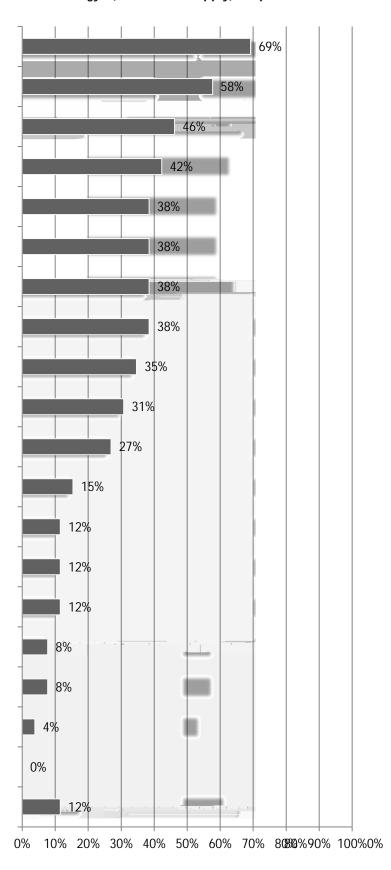
12. Does your company invest in: Responses: 25

	Initial Investment	Increased Investment	Decreased Investment	No Investment
Artificial intelligence	13%	13%	0%	75%
Robotics	9%	5%	0%	86%
Drones	17%	25%	0%	58%
Autonomous equipment or vehic	0%	5%	0%	95%
3-D printing	10%	5%	0%	86%
Offsite production	5%	10%	0%	86%

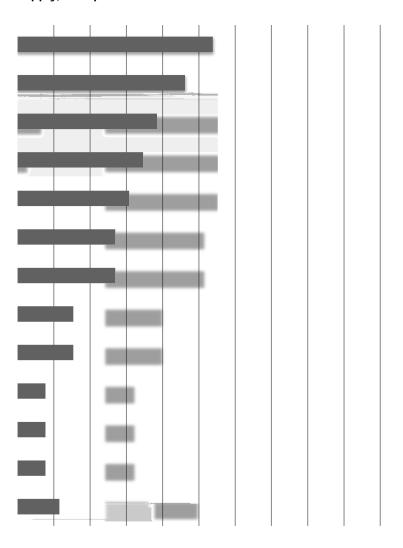
13. Compared to 2024, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 25

	Increase	Decrease	No change
	41%	5%	55%
Project management software	41%	0%	59%
Estimating software	41%	0%	59%
Tool/asset management/tracking	36%	0%	64%
Accounting software	35%	0%	65%
	33%	5%	62%
	32%	0%	68%
	32%	0%	68%
Client relationship management (CRM) software	24%	5%	71%
Building Information Modeling (BIM)	20%	0%	80%
Project collaboration software	20%	0%	80%
Payroll software	15%	5%	80%
Subcontractor bid management/ITB software	14%	0%	86%
Service management software	10%	0%	90%
Prequalification software	5%	0%	95%

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 26



15. What are your biggest IT challenges (mark all that apply)? Responses: 26



16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 23